



Office Locations:
 Fulton, Goodman, Gulfport,
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MANUFACTURING EXTENSION PARTNERSHIP of MISSISSIPPI (MEP.ms)
 Serving firms throughout Mississippi. Contact: Lyn Stabler, c/o Mississippi Technology Alliance, 700 N. Street, Jackson, Mississippi 39202, (601) 960-3610, Fax: (601) 960-3605, Email: lstabler@technologyalliance.ms,

**THE
 MANUFACTURING
 EXTENSION
 PARTNERSHIP
 IN MISSISSIPPI**

Manufacturing Extension Partnership (MEP) is a nationwide system of services and support for smaller manufacturers to become more globally competitive. At the heart of the system is a network of affiliated, locally-based manufacturing extension centers. Each center, like MEP.ms, is a partnership, typically involving federal, state, and local governments; industry; educational institutions; and other sources of expertise, information and funding support.

C O M P A N Y C L I P S

ITT Industries Learns the Skills to Streamline Operations

ITT Industries, in Amory, Mississippi, manufactures industrial valves and employs less than 250 people. Though the company has been a long-time leader in the industrial valve industry, it needed to improve its manufacturing processes to retain its competitive advantage. ITT contacted Manufacturing Extension Partnership of Mississippi for guidance.

It was determined that lean manufacturing would benefit ITT Industries and give it tools to help reach its goals. A Lean 101 workshop for 14 selected ITT employees was conducted. Following the training, the company is enthusiastic about the insights employees have gained from the course, and believes lean techniques will help it eliminate waste and streamline its operations. ITT Industries' lean training, will continue in the future.

STATE STATS

DATA* COVERS JANUARY TO DECEMBER 2001

- Number of projects completed with firms
392
- Number of firms served
130
- Number of firms served for the first time
66
- Federal cost share for current operating year
\$713,900
- State/other cost share for current operating year
\$1,427,800

**Data as reported from center*

DATA** COVERS JANUARY TO DECEMBER 2001

- Increased sales & retained sales
\$4,790,001
- Client capital investment
\$2,038,001
- Total cost savings
\$884,580
- Jobs (created & retained)
106

***Source: Independent client impact survey*

**For additional information,
 contact Dede McMahon 301-975-5020**

